

## VITA

### Michael Robert Reed

#### PERSONAL

Born: July 11, 1953, Lawrence, Kansas  
Married: Gail Gurtler  
Children: Laura Gail and Brian Michael  
Office Address: Department of Agricultural Economics  
University of Kentucky  
Lexington, Kentucky 40546  
(859) 257-7259  
FAX 323-1913

Home Address: 2216 Bonhaven Road  
Lexington, Kentucky 40515  
(859) 271-0605

#### EDUCATION

<u>College</u>	<u>Dates Attended</u>	<u>Degree</u>
Kansas State University Major Area: Economics	1971 - 74	B.S.
Iowa State University Major Area: Economics	1975 - 76	M.S.
Iowa State University Major Area: Economics Minor Area: Statistics	1976 - 79	Ph.D.

#### Ph.D. DISSERTATION AUTHORED

Reed, Michael R. "Feed Grain Imports and Their Effect on Feed Grain Prices in the Importing Country." Ph.D. dissertation, Iowa State University, 1979.

#### AREAS OF CONCENTRATION

International Trade  
Statistics  
Agricultural Marketing  
Price Analysis

#### EXPERIENCE

1998 - present. Director, Office of International Programs for Agriculture (20%)

1989 - present. Professor of Agricultural Economics, University of Kentucky.

1997 - 2002. Director of Graduate Studies, Department of Agricultural Economics.

1994 - 1998. Director, Office of International Affairs.

1988 - 1995. Executive Director, Center for Agricultural Export Development, University of Kentucky.

1991 - 1993. Director of Undergraduate Studies, Department of Agricultural Economics.

1983 - 1989. Associate Professor of Agricultural Economics, University of Kentucky.

1978 - 1983. Assistant Professor of Agricultural Economics, University of Kentucky.

## **PROFESSIONAL MEMBERSHIPS**

American Agricultural Economics Association

Southern Agricultural Economics Association

## **HONORS**

Gamma Sigma Delta

Who's Who in America

Who's Who in American South and Southwest

Young American Men and Women of Science

Outstanding Article in the Journal of Agricultural and Applied Economics, 2002

Outstanding Article in the Journal of Farm Managers and Rural Appraisers, 1986

## **TEXTBOOKS AUTHORED**

Reed, Michael. International Trade in Agricultural Products. Prentice-Hall. May 2000. 235 pages.

## RESEARCH PUBLICATIONS

### Manuscripts in Refereed Journals since 1997.

Saghaian, Sayed, Mohamad Hasan, and Michael Reed "Monetary Impacts and Overshooting of Agricultural Prices: The Case of Four Asian Economies." Journal of Agricultural and Applied Economics. Volume 34, No. 1 (April 2002): 95 - 109.

Saghaian, Sayed, Michael Reed, and Mary Marchant. "Monetary Impacts and Overshooting of Agricultural Prices in an Open Economy." American Journal of Agricultural Economics. 84 (February 2002): 90-103.

Hasan, Mohamad, Michael Reed and Mary Marchant. "Effects of an Export Tax on Competitiveness." Journal of Economic Development. Volume 26 Number 3 (December 2001): 77-90.

Hasan, Mohamad and Michael Reed. "An Analysis of the Factors Determining Competitiveness: The Case of the Indonesian Palm Oil Industry." Journal of Agricultural Economics (Indonesia). Volume 19 (2001), No. 1: 1-17.

Chambers, Orlando, Michael Reed, and Will Snell. "Strategic Behavior in the International Burley Tobacco Market." Journal of Policy Modeling. Volume 22, No. 2 (2000): 139-48.

Munirathinam, Ravi, Michael Reed, and Mary Marchant. "Effects of the Canadian U.S. Free Trade Agreement on U.S. Agricultural Exports." International Food and Agribusiness Management Review. 1 (1999) No. 3: 403-15.

Munirathinam, Ravi, Mary Marchant and Michael Reed. "The Canada U.S. Free Trade Agreement: Competitive Tradeoffs Between Foreign Direct Investment and Trade." International Advances in Economic Research Vol. 3 Issue 3 (August 1997): 312-324.

### Invited Addresses since 1997

"Government Intervention and Competitiveness in International Markets." Seminar to the Agribusiness Teaching Center, Marketing Assistance Project, Yerevan, Armenia. March 2002.

"Agricultural Policy and International Trade in Transition Economies." Seminar to the Economics Department, Armenia Agricultural Academy, Yerevan, Armenia. March 2002.

"International Dimensions of U.S. Agriculture." College-wide Symposium at Texas Tech University. Agricultural Awareness Week. February 2002.

"Import Competition in the Japanese Beef Market." Seminar to the Department of Agricultural Economics, Texas Tech University. February 2002.

"Foreign Direct Investment by U.S. Food Processing Firms: Relevance for Thailand." Board of Investment. Bangkok, Thailand, January 2002.

"Environment and Labor Issues: Competing with the Developing World." Invited talk for the session on Critical Issues Facing Trade Negotiations for the 1<sup>st</sup> Annual International Agricultural Policy and Trade Conference. Gainesville, Florida. November 1, 2001.

"Exchange Rate Changes and Pricing-to-Market: The Case of U.S. Meat Exports." Korean Rural Economic Institute, Seoul, Korea, October 2000.

"Monetary Impacts and Overshooting of Agricultural Prices in an Open Economy." Center for Chinese Economic Research, Peking University, September 2000.

“World Agricultural Trends and the WTO Negotiations.” National Association of Agricultural Credit Managers, Louisville, Kentucky. September 2000.

“The Future of International Markets for Agricultural Products from the Pacific Northwest.” College of Agriculture, Washington State University, Pullman, Washington. March 2000.

“Competition in the Japanese Poultry Market.” Department of Economics, Chonnam National University, Kwanju, Korea. October 1999.

“Competition in the Japanese Poultry Market.” Department of Agricultural Economics, Sunchon National University, Sunchon, Korea. October 1999.

“Developing a Local Economy: Response by an Agricultural Economist.” Joint Session for Rural Sociology and Agricultural Economics. Southern Agricultural Workers’ Conference. Lexington, KY February 1999.

#### Invited Book Review

“Trade and the Environment in General Equilibrium: Evidence from Developing Economies” Published in the *American Journal of Agricultural Economics* 2003.

### **EXTERNAL FUNDING IN AGRICULTURAL ECONOMICS SINCE 1997**

Principal Investigator for a U.S. Department of Agriculture special grant entitled “International Market Structures and Institutions, 2000.” The grant is from August 15, 2000 to August 14, 2003 and totals \$233,875.

Principal Investigator for a U.S. Department of Agriculture special grant entitled “International Market Structures and Institutions.” The grant is from July 1, 1999 to June 30, 2002 and totals \$233,900.

### **CONSULTING ACTIVITIES SINCE 1997**

Member of a two-person team to assist in the development of an economic development strategy for Southern and Eastern Serbia. The December 2001 assignment was for the Community Housing Foundation, which has a grant from the U.S. Agency for International Development.

Member of a review panel for economic research projects funded by USAID South Africa. The assignment was completed in Johannesburg in January 2000.

Member of the Hillside Agriculture Assessment Team for Haiti in 1999. This was a USAID project contracted through the Southeastern Consortium for International Development. I was in charge of the economic analysis which determined the feasibility of various project investments on the objectives of increasing farm incomes and enhancing the environment.